



FAROOQ KATHWARI, Chairman and CEO

OUR LEADERSHIP IN ENVIRONMENTAL RESPONSIBILITY

flows from the environment in which we work

10 LEADERSHIP PRINCIPLES

LEADERSHIP

Lead by example.

CHANGE

Embrace new opportunities.

ACCESSIBILITY

Be supportive and recognize the contributions of others.

SPEED

React quickly at pivotal moments.

CLIENT FOCUS

Put clients first. Their satisfaction is our highest priority.

HARD WORK

Be known for your work ethic, every day.

EXCELLENCE + INNOVATION

Strive for the highest quality and embrace the entrepreneurial spirit.

PRIORITIES

Differentiate between the big issues and small ones.

CONFIDENCE

Have the confidence to empower others to do their best.

JUSTICE

Make fair and thoughtful decisions.

At Ethan Allen, we tackle new challenges by thinking like entrepreneurs. Many company-wide innovations have been spearheaded in our Craft & Custom workshops.

RENEWABLE ENERGY

In Vermont, winters are tough, with median daily high temperatures of around 25°F. We used to burn #4 fuel oil for energy to power our workshops and keep them warm. Now, we mostly generate electricity using leftover sawdust and wood chips.

WE REUSE MORE THAN 5 TONS OF WOOD CHIPS AND SAWDUST FOR ENERGY EVERY YEAR.

WATER CONSERVATION

Before logs become furniture, they have to be kept wet; otherwise, they'll split and crack. At our workshops, we added water restrictors to make sure we use only the minimum amount of water needed.

SINCE 2010, WE'VE CONSERVED MORE THAN 11 MILLION GALLONS OF WATER.

RECYCLING

Keeping waste out of landfills means finding ways to reuse as much as we can. Our Craft & Custom team recycles construction debris, shipping skids, and so much more

WE'VE KEPT MORE THAN 183 MILLION POUNDS OF WASTE OUT OF VERMONT'S LANDFILLS.

CARBON FOOTPRINT

Relamping our workshops with LED lighting, installing computerized boiler controls, and switching to energy-efficient heat pumps has helped our Craft & Custom workshop slash its carbon footprint.

WE'VE CUT OUR CO₂ OUTPUT BY 30% AND OUR GREENHOUSE GAS EMISSIONS BY 25%.







OUR RECOGNITIONS

2-TIME WINNER OF THE VERMONT GOVERNOR'S AWARD FOR ENVIRONMENTAL EXCELLENCE 6-TIME VERMONT BUSINESS PARTNER, VT DEPT. OF ENVIRONMENTAL CONSERVATION



The people of Orleans, Vermont, pride themselves on a slower pace of life. In surroundings like these—mountains, woods, and clean, crisp air—we can take the time to get every detail right.

Many of us have perfected our craft here for more than 30 years—just as our parents did, and their parents before them. Within our 667,000-square-foot workshop in Orleans, we still build and finish every piece of furniture by hand.

- We use floating construction whenever possible, so solid wood panels can naturally expand and contract without splitting or cracking.
- We use dovetail construction on every drawer, with Hettich Undermount Drawer Slides for effortless opening and closing.
- We use the same durable mortise-and-tenon joinery that we've been crafting for more than 80 years.

We apply our finishes by hand, using low-VOC and low-HAP coatings that keep the air cleaner from our workshop to your home. Each buffet and table top has a durable top coat that adds water resistance while enhancing the beauty of the finish. Even the insides of each drawer, and the underside of each tabletop, have a UV coating that protects against fading and accidental dings and divots.

As **certified Appalachian Hardwood Manufacturers members**, we're committed to the environment and to the responsible stewardship of our forests. We purchase and mill logs in Vermont, with additional lumber sourced in the U.S. Conservation is in the culture here; after all, the wood comes from the land where we make our homes.

After you design your table or buffet, we will custom-craft it from feet to finish. Our pride will be evident in all that we do.

This is what we mean when we say, "We make the American home."











determine the length

WITH FIXED TOP: **EXTENSION DINING TABLE** FIXED DINING TABLE (30" HEIGHT) 42" sq. (seats 4) (30" HEIGHT) 62" I x 38" w (seats 6) 72"I x 42"w (seats 8) WITH EXTENSION: Up to 62"I (seats 6) Up to 82"I (seats 8) Up to 112"I (seats 10)

take it from the top

SMOOTH

give it an edge

FLAT/EASED



TEXTURED



SHAPED (AVAILABLE WITH SMOOTH TOP ONLY)

settle on a finish

All of our custom dining furniture is available in either regionally sourced maple or oak. Because these woods are known for their durability, they stand up beautifully to everyday use.

MAPLE

A smooth, sturdy canvas that takes its style cues from your finish choice.

Beautifully textured for country living; adds a welcoming flavor to formal décor.

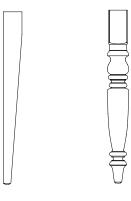
Both maple and oak can be customized for you in a range of colors. If you're in the mood to mix things up, choose a separate look for your tabletop and base.







7 compelling characters





Clean, modern, simple



Boldly country or farmhouse

MILLER



CHAMPLAIN

Sculpted, serpentine, sophisticated



CRANBROOK

Updated cottage or casual



GUILFORD

Versatile, refined, chic



PARSONS

Substantial; goes casual or modern

AVERY Classic, elegant, cultivated



establish your serving size

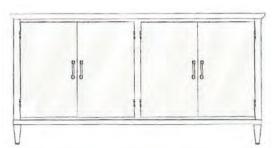
TWO-DOOR BUFFET (37"L X 19"D X 36"H)



NO DRAWER



FOUR-DOOR BUFFET (70"L X 19"D X 36"H)



NO DRAWERS



WITH DRAWERS

get the right mix of door & drawers

Choose glass doors if you have china or keepsakes you want to show off; go with wood panel or beadboard doors if you prefer more discreet storage. Add drawers for stashing essentials like silverware, table linens, and candles.

BEAD FRAME DOOR (WOOD OR GLASS PANEL)

Classic and simple



BEADBOARD DOOR Country or casual



MOLDED FRAME DOOR (WOOD OR GLASS PANEL) Formal and refined





PLAIN DRAWER Basic and precise BEADED EDGE DRAWER Versatile in many designs



MOLDED EDGE DRAWER Timeless and traditional





perfect its color & texture

Like our Craft & Custom tables, our buffets are crafted from domestically sourced maple or oak. They're available in a range of neutral finishes that showcase techniques like hand-distressing or wire-brushing to enhance the grain.



































add a topping

SMOOTH



TEXTURED



garnish with fabulous feet

PARSONS Modern or casual

Casual yet detailed

















PLINTH

Solid and

well appointed

serve with proper hardware

Buffets come standard with Blackened Pewter hardware; for additional options, visit a Design Center.

