



Do you know what sets Ethan Allen apart? We as a company are driven by a strong set of core values: traditional craftsmanship, personal service, and state-of-the-art design technology.

In our North American workshops, where we still make about 75% of our furniture, our craftspeople exemplify our values through their exacting work. Every piece you order receives our craftspeople's personal attention—just as every piece has for the last 92 years.

Our interior designers provide one-on-one service that includes their expert advice, free samples, and **3D room plans** to help you visualize your project. Whether you meet your designer at home, in a Design Center, or online, **our complimentary design service**is included in every project—a truly unbeatable value.

This spring, I invite you to schedule a home call or visit a

Design Center to experience our values in action, and to discover the value of owning furniture crafted to last for years to come.

### FAROOQ KATHWARI

Chairman, President & CEO



### TAILORED TO YOU

### FEATURING OUR MARCUS SECTIONAL

OUR UPHOLSTERY COMES WITH
HUNDREDS OF FABRIC CHOICES;
PICK YOUR FAVORITE, AND OUR
CRAFTSPEOPLE WILL MAKE YOUR
SEATING TO ORDER. IN THIS ICY BLUE
LIVING ROOM, CRISP WHITE CHENILLE
IS A BREATH OF FRESH AIR.



SEE BACK FOR DETAILS





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THIS PIECE TO MY CHILDREN." ETHAN ALLEN FURNITURE HAS BEEN A PART OF FAMILIES' HOMES-AND LIVES-FOR 92 YEARS AND COUNTING.





There's long-lasting value in a piece of furniture made by hand to a high standard of quality. That's why we still mill many of our own logs, kiln-dry our wood, and craft most of our furniture ourselves.

Years ago, we watched many furniture companies move their manufacturing overseas. We chose to stay close to home, where our company beganand where we still craft about 75% of our furniture in our very own workshops. We don't believe in fast furniture because it takes time to craft something valuable—and for almost a century, the results have been worth the wait.







## VVE BRING CUSTOM UPHOLSTERY TO LIFE

WHAT YOU SEE ON OUR WEBSITE OR IN OUR DESIGN CENTER IS ONLY THE BEGINNING OF WHAT YOU CAN MAKE WITH ETHAN ALLEN. LIKE A STYLE, BUT PREFER A DIFFERENT FABRIC OR LEATHER? WE'LL MAKE IT HAPPEN.









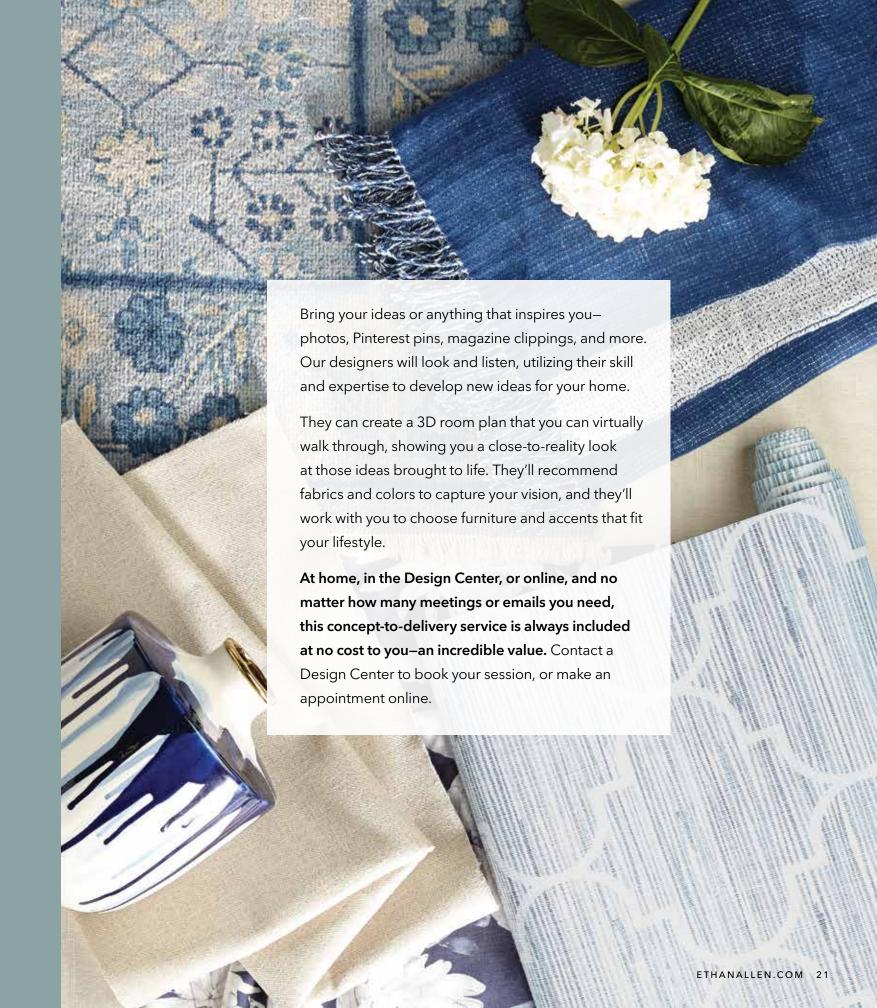
### INTERIOR DESIGNBY ETHANALLEN



NEED THE HELP OF A PROFESSIONAL INTERIOR DESIGNER TO MAKI YOUR HOME PROJECT AS STRESS FREE AS CAN BE? SCHEDULE

A COMPLIMENTARY HOME CALL WITH ETHAN ALLEN OR

STOP BY A DESIGN CENTER TO GET STARTED.



### AN INCREDIBLE DESIGN PARTNERSHIP CAN BEGIN WITH A SINGLE PROJECT

Colleen Gahry-Robb's three 2023 Spirit Awards all came from projects she managed for a single client. After they created multiple homes together in Michigan, the client asked Colleen to start designing her new property purchases in Florida.



Colleen Gahry-Robb Auburn Hills, MI EA Spirit Award winner: Best Classic Space, Best Use of Custom Soft Goods, and Best Media Space



They have a look they've honed over the years: undeniably classic but transitional, with soft blues and whites. The vibe is visible in the classic living room and in the gorgeous, handcrafted custom textiles, including pillows, bedding, and drapery that Colleen designed.

In another property, for a narrow media room, the same client wanted something slightly more coastal. A wall-spanning set of custom media cabinets steals the show; sailboat photos and coral-patterned pillows anchor the concept. A mostly white palette, accented by navy, green, and the organic color of rattan, makes the snug space feel larger.



At Ethan Allen, clients can work with professional designers like Colleen for projects big and small, near and far, now and later. Try this complimentary service for yourself: Schedule a home call with an Ethan Allen designer today.



EVEN BEFORE HER CLIENT PURCHASES AN INVESTMENT PROPERTY, SHE RELIES ON COLLEEN'S EYE TO LOOK AT THE BLUEPRINTS. "WE'VE GOTTEN TO THE POINT THAT SHE WON'T BUY OR BUILD A HOUSE UNTIL WE LOOK AT THE PLANS."























### **PILLOWS & THROWS**

FIND A MULTITUDE OF WAYS TO BRIGHTEN YOUR SOFASCAPE WITH THE VIBRANT COLORS OF SPRING.

### why we love them:

YOU CAN ROTATE YOUR PILLOWS AND THROWS SEASONALLY TO KEEP INTERIORS FEELING REFRESHED AND RENEWED.



### TO ALL ETHAN ALLEN FANS:

HAVE YOU JUST FINISHED AN ETHAN ALLEN PROJECT? AFTER DELIVERY DAY, TAKE A FEW PICS OF YOUR NEW SPACE AND SHARE THEM ON INSTAGRAM OR FACEBOOK. TAG @ETHANALLEN FOR A CHANCE TO BE FEATURED, AND MAKE SURE TO TAG OR SHOUT OUT YOUR DESIGNER, TOO!









### **SAVE 20%**

ON ALL CUSTOM FURNITURE & UPHOLSTERY
HANDCRAFTED IN OUR NORTH AMERICAN WORKSHOPS
- PLUS -

SELECT ARTISAN-MADE ACCENTS & OUTDOOR ESTATE\*

SAVE 15% ON EVERYTHING ELSE\*

NO INTEREST FOR 24 MONTHS with equal payments<sup>§</sup>

### ETHAN ALLEN

THE INTERIOR DESIGN DESTINATION —

\*Discounts taken off our regular prices. 20% savings offer includes Quick Ship upholstery, upholstery cut yardage and COF, as well as drapery COF. Offer excludes clearance, Outdoor Featured Deals, select new product introductions, flooring trims, and adjustable bed bases. Offer cannot be applied to prior purchases, pending deliveries, sales tax, shipping and delivery charges, gift cards, furniture replacement parts, or furniture protection plans and cannot be combined with any other savings offers, sales, discounts, coupons, or promotions except applicable financing offers. Offer ends April 30, 2024. Ask a designer or visit ethanallen.com for details.

No Interest for 24 Months with Equal Payments: Valid on ethanallen.com and in participating Design Centers. Gift card purchases are not eligible for promotional financing. No interest from date of eligible purchase until paid in full. Monthly payment is the purchase amount divided by the number of months in the offer. Last payment may vary due to rounding. On-time payments will pay off the promotional balance. Advertised monthly payment, if any, excludes taxes, delivery, or other charges. Other transactions and charges affect total monthly payment amount. Prior purchases excluded. Account must be in good standing. Limited time offer. Standard account terms apply to purchases that do not qualify. New accounts: standard Purchase APR 29.99%. Minimum interest charge \$1. Existing accounts, see your Cardholder Agreement for applicable terms. Subject to credit approval. Ethan Allen financing account issued by TD Bank, N.A.

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